



# RECOMMENDATION LETTER

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Tokio Kuwamura  
Sakura Communication Co., Ltd.  
1-466-18 Suzuki-cho, Kodaira-shi,  
Tokyo, Japan 187-0011

22.08.2022

In support of the GLOBAL OUTSOURCING 100  
2023 application:

After we started working with Computools, it became easier to get new business opportunities and we could avoid losing out on many business chances. Once, a client requested my company's help to start a new business that required high technological skills. At that time, Computools was the best partner to work with. Their technical background and quick response to establishing a team were very reliable. That was exactly what we needed.

I can say the quality of the delivery is excellent. In addition, their communication speed, response, and strictness are very reliable. Computools focusing on the future of our long-term business relationship.



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# Reference letter

**Name:** Mona Madbouly

**Company:** British Council

**Address:** 192 El Nil street, Agouza, Cairo, Egypt

**Date of the letter:** 18 May 2022

**In support of the GLOBAL OUTSOURCING 100 2023 application.**

The British Council has collaborated with Computools to build, develop and host one of its notable websites: <https://ieltsstudypack.britishcouncil.org/>.

Being an experienced agency in building web platform, they built the website in the exact timeline that was set. They provided us with a full project lifecycle management, so they resolved any bugs or fixes that aroused in due time. Following the success of the website, we reached them again to create a new section on the website with special user access and different user journey and they met our expectations and our deadlines professionally.

Due to their punctuality and professionalism, they were handed over the development and hosting of another British Council website <https://ieltsprize.takeielts.britishcouncil.org/>. As expected, they handled the new project efficiently and offered optimal technical solutions for managing large datasets professionally and securely.

Computools team is always reachable and quick in their responses. They are perfect at meeting deadlines which makes them reliable and accountable. Even despite the current situation in Ukraine, we never felt the effect of such tough circumstances on our business in any way.

Best regards,



Mona Madbouly

IELTS Web Officer



# RECOMMENDATION LETTER

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Stein-Erik Remme Johansen  
4CastGroup AS  
Karenslyst Alle 2  
0278 Oslo  
28.04.2022

IN SUPPORT OF THE THE GLOBAL OUTSOURCING  
100 2023 APPLICATION:

We have had the pleasure to work with Computools for several projects, from AI to front and backend web solutions. We are very happy with the professional handling and the engaged developers. We will highly recommend their expertise.

CTO  
Stein-Erik Remme Johansen

A handwritten signature in blue ink, appearing to be 'SER', written over a horizontal line.





February 22, 2022  
№ 0-0218-02

TO WHOM IT MAY CONCERN

### Letter of Recommendation

Dear Sir or Madam,

On behalf of the Canada-Ukraine Chamber of Commerce (CUCC), I would like to recommend you Computools Software Development Company as a service provider for the Canadian business society. Computools is a CUCC's member in a good standing and certified international company with clients all over the world and offices in the United States, United Kingdom, Germany, Belgium, Ukraine, France, and Israel.

A crucial part of Computools's business activity is procuring clients while operating under a blanket of high-level security measures to provide accurate and quality services. Computools is a validated business unit recognized by international awards. In 2020 and 2022 the company was honored to be listed on The Global Outsourcing 100 list. A full awards-and-recognitions list can be found on the official website – [computools.com](http://computools.com).

*The Canada-Ukraine Chamber of Commerce was founded in 1992 and is a business association with a mandate to promote trade and investment opportunities among members in Canada and Ukraine. Together with the Conference Board of Canada CUCC has successfully implemented the CUTIS (Canada Ukraine Trade and Investment Support) Project funded by the Government of Canada (2016-2021).*

*Computools is a full-service software development company that designs solutions to help companies meet the needs of tomorrow.*

Contact email: [canada@computools.com](mailto:canada@computools.com)

Sincerely,

**Emma Turos**  
**Managing Director (Ukraine)**  
**Canada-Ukraine Chamber of Commerce**

**(380 50) 312 8112**

***Should you need any further information, please do not hesitate to contact me  
+38(050) 312 8112, [ukraine@cucc.ca](mailto:ukraine@cucc.ca)***

18 November 2020

## **Recommendation Letter**

To whom it may concern,

It's my great pleasure to recommend Computools Innovative Software Solutions, represented by its Business Development Manager, Mr Oleg Hudym, for their outstanding service.

Sahabyah and Computools have been long-term partners in which Computools played an important role as a technology partner.

Computools have been collaborating with Sahabyah on multiple technology aspects covering various technology stacks and services including Solution Design, Software Development, Consultation and Advisory, Resource Allocations, and Project Implementations.

We feel confident recommending Computools given their excellent delivery, professionalism, and response to challenges.

Please feel free to contact me for further information.

Sincerely,

Hamad AlMadhi  
COO, Sahabyah  
+966559135544  
hamad@sahabyah.com

## Recommendation letter

**Name: Brecht Banneel**  
**Company: SynergITx**  
**Address: Groot-Bijgaardenstraat 14 Brussel, Belgium**  
**Zip code: 1082**  
**Date of the letter: 20 July 2020**

To whom it may concern:

Computools was very helpful during the construction of the auction-platform for my customer, Noble Auctions. There was a clear line of communication and changes were always handled promptly. In a few months we were able to transform a Magento based, resource-hungry beast into a modern platform with tailor-fit API and were able to redesign the Angular 8 based front-end.

We had very positive feedback from our end-users and also the follow-up speed on issues that arise during operations is beyond to what I am used to in this market.

I can strongly recommend working with them.

Sincerely,

A handwritten signature in black ink, consisting of several overlapping, sweeping strokes that form a stylized representation of the name 'Brecht Banneel'.

Brecht Banneel  
Owner, SynergITx

## Recommendation letter

April 15th, 2020

**Sustainable Base Finance SA**

Rue Joseph II 170  
1000 Brussels  
Belgium

To whom it may concern :

On behalf of Sustainable Base Finance SA (SBFinance), we are writing this letter to confirm our great satisfaction with the services rendered by Computools to SBFinance.

SBFinance was in the development of a highly innovative finance platform. SBFinance had set its own in house developing methodologies, focusing high quality standards in terms of application and IT architecture design.

Computools integrated on the way this very complex application development project. This was our first 'off-shoring' experience.

SBFinance has been very positively satisfied of the outcome.

The Computools team was very rapidly operational despite the complexity of the situation and the need for the team to adapt to our development methodologies.

The Computools team could also work very remotely with very good inter-communication with the SBFinance team ensuring good efficiency despite off-shoring.

We therefore want to thank the Computools team members for their professionalism, great contribution and look forward to work together on upcoming projects.



Olivier Gazon

CEO

## Recommendation letter

Brad Schwan  
Let's Sync  
3020 Bridgeway, PMB 340, Sausalito, CA. 94965, USA

Date of letter 15/10/19

To whom it may concern:

Computools took on a very complicated and difficult project for my company when the server programmer started his Doctorate Program and no longer had time to work on this project. It was made extra hard because we were utilizing older code from a previous project so there was a lot of unused code that needed to be cleaned up. That and the previous programmer was not fastidious about commenting his code and some parts were very difficult to understand.

I am very pleased with the work Computools has done, they are honest, hard working and dedicated. The customer service I have received is the best it could be.

Work was done in a timely manner and generally to a very high standard.

This is an ongoing project and I am pleased to continue working with Computools.

I could not be happier with the work they have performed and I highly recommend them to anyone interested in their services.

I would recommend this company to my best friend.

Sincerely,



Brad Schwan  
President of Let's Sync



## Recommendation letter

**Name:** Yaniv Ben Naim  
**The Name of the Company:** Yaniv Company  
**The Address:** Rothschild 1  
**The zip code:** 66881, Tel Aviv  
**The date of letter writing:** 08/10/2019

To whom it may concern:

I am writing this letter as a recommendation for the services provided by Computools. My first interaction with them was about the internal management system. I needed the system to improve the efficiency and effectiveness of processes by providing the necessary transparency for effective monitoring and creating strong risk awareness among management and employees inside our company.

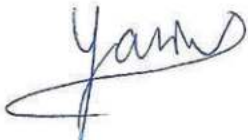
The Computools team provided us with professional services, guidance on technical recommendations with easy to understand explanations of what the technical choices are and why one may be a better solution than another.

As a result, development done on time and exceeded our expectations. We obtained a great system which helped us control documentation through workflows, generate reports on quality and effectiveness, track measures for improvement and provided full transparency of overall processes. So, in comparison with our previous results we simplified our work and doubled our profits.

I have had a good experience with Computools. They've been able to accomplish all the requirements without exception. They know technology and, most importantly, they care about the projects personally and they're just really enjoyable and easy to work with. So, I therefore strongly recommend their services.

Sincerely,

CEO: Yaniv Ben Naim

A handwritten signature in blue ink, appearing to read 'Yaniv', with a stylized flourish extending from the bottom left.

## Recommendation letter

**Name:** Elie Manoukian

**The Name of the Company:** Västerort/Norrorts Trafikskola AB

**The Address:** Duvedsvägen 10 A

**The zip code:** 162 60, Vällingby, Stockholm

**The date of letter writing:** 15/1 2019

Till den som detta berör:

Jag skriver detta brev som en rekommendation för de tjänster som tillhandahålls av Computools. Mitt första projekt med Computools va webbutveckling för Västerort/Norrorts Trafikskola AB. Jag förväntade mig att webbsidan skall utföra vissa uppgifter och följa ett visst flöde av affärslogik, och de har kunnat uppnå det med god förståelse.

Computools är experter och uppträder professionellt, med mycket vägledning om tekniska rekommendationer och med lättförståeliga förklaringar av vad de tekniska valen innebär och varför man kan vara en bättre webbsida än en annan.

Till följd av detta genomfördes utvecklingen i tid och överträffade våra förväntningar. Vi fick en bra webbsida som ökade vår inriktning mot rätt kundsegment. Feedbacken från våra kunder var väldigt positiv och i jämförelse med våra tidigare resultat fördubblade vi vår omsättning.

Jag har haft en bra erfarenhet av Computools. De känner till användarvänligheten som är viktigast av allt, de bryr sig om sina kunder och de är riktigt duktiga och lätta att jobba med. Därför rekommenderar jag de starkt för alla som vill få kvalitet för pengarna.

Vänliga hälsningar,

Projektansvarig: Elie Manoukian

